

Part II Rate Increase Justification

Mountain Health CO-OP
Preliminary Rate Increase Justification for 2020
Individual Market Health Benefit Plans

Rate Change

Mountain Health CO-OP (MHC) has 13,729 insureds enrolled who will be affected by 2020 Individual Market rate changes if they continue their coverage. Before federal subsidies, the average change in premium for these individuals will be 8%. The requested rate change varies by product with the smallest average change of -14% for Access Care Catastrophic and the largest average change of 20% for Engage Gold. The following tables show the average rate change by product, metal, and area. The Rate Change by Area table takes into account any changes to the area factors, which is not reflected in the other tables.

Rate Change by Product 2019 to 2020 Individual Market Mountain Health CO-OP	
<u>Product</u>	<u>Avg Rate Change</u>
Link	10%
Access Care	-6%
Engage	13%

Rate Change by Metal 2019 to 2020 Individual Market Mountain Health CO-OP	
<u>Metal</u>	<u>Avg Rate Change</u>
Gold	16%
Silver	7%
Bronze	4%
Catastrophic	-4%

Rate Change by Area 2019 to 2020 Individual Market Mountain Health CO-OP	
<u>Area</u>	<u>Avg Rate Change*</u>
Area 1	13%
Area 2	-5%
Area 3	10%
Area 4	-5%
Area 5	10%
Area 6	2%

*Assumes uniform enrollment
across areas for a given plan.

Most Significant Factors

The rate change described above is driven by the following changes in rating from 2019 to 2020.

- Demographic Adjustment 5%
- Average Benefit Adjustment -3%
- Risk Adjustment 1%
- Other 5%

Morbidity refers to the relative difference in utilization of healthcare services between one population and another for reasons unrelated to plan design or management of care. This is often times referred to as the risk of the population or risk pool. Based on MHC's 2018 experience, and after adjusting for MHC's anticipated plan/product mix, the single risk pool morbidity assumption changed by 5%.

We have also adjusted the CSR Shortfall assumption based on the current mix of CSR members which is a -3% change in premium.

The change in the assumed risk adjustment transfer amount is a 1% change in premium.

The remaining 5% change in premium is due to experience trend as well as changes in benefit relativities, non-benefit expenses, and taxes and fees.

Financial Experience

The Individual market financial experience for calendar year 2018 was as follows:

- Premiums Earned before Risk Adjustment: \$151.5 million
- Incurred Claims after CSR: \$129.3 million
- Member Months: 276,218

The rate increases will increase premiums to levels that are expected to be adequate to cover incurred claims and expenses.

Key Assumptions

The annual cost trends used in developing the 2020 rates:

- Medical: 7.1%
- Drug: 8.6%

Medical service costs are constantly changing. MHC is assuming an overall allowed cost trend of 7.3%. This number has been calculated based on proprietary Milliman data and research and is broken out into the various contributing components of inflation and utilization. Inflation represents a direct increase in the cost of particular services due to any number of causes. The utilization represents an increase in the use of services and is independent of change in utilization for changes in the risk pool or plan designs.

The 2020 rates are made up of the following components, which are similar to the prior year:

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| • Claims: | 81% |
| • Risk Adjuster Paid: | 4% |
| • Administrative Costs: | 6% |
| • Federal Taxes and Fees: | 5% |
| • Commissions: | 1% |
| • Surplus, Profit, and Risk Margin: | 3% |