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Attorneys for the Department of Insurance



BEFORE THE DIRECTOR OF THE DEPARTMENT OF INSURANCE

STATE OF IDAHO

In the Matter of:

TETON COUNTY TITLE, LLC

Idaho Title Agency License No. 123627

Docket No. 18-3706-19

ORDER ADOPTING REPORT OF EXCEPTION EXAMINATION AS OF DECEMBER 31, 2018

The State of Idaho, Department of Insurance ("Department"), having conducted an examination of the affairs, transactions, assets, tract indexes, abstract records, and any other records of TETON COUNTY TITLE, LLC, to ascertain compliance with title 41, Idaho Code, and related rules, pursuant to Idaho Code §§ 41-2710(7) and 41-219(1) and (5), hereby alleges the following facts that constitute a basis for issuance of an order, pursuant to Idaho Code § 41-227(5)(a), adopting the Report of Exception Examination for the Period January 1, 2014 to December 31, 2018 of Teton County Title, LLC, as of December 31, 2018 ("Report"), as filed.

FINDINGS OF FACT

1. Teton County Title, LLC, is a title agency licensed by the Department to transact

title insurance in Teton County, Idaho, under Title Agency License No. 123627.

- 2. The Department completed an examination of Teton County Title, LLC, pursuant to Idaho Code §§ 41-2710(7) and 41-219(1) and (5) on or about October 2, 2019. The Department's findings are set forth in the Report.
- 3. Pursuant to Idaho Code § 41-227(4), a copy of the Report was filed with the Department on October 2, 2019, and was transmitted to Teton County Title, LLC on the same date.

 A copy of the Report is attached hereto as Exhibit A.
- 4. Pursuant to Idaho Code § 41-2710(7), Teton County Title, LLC, had twenty-eight (28) days from service of the Report within which to review, comment, or request a hearing on the Report.
- 5. On or about October 2, 2019, the Department received a Waiver from Teton County Title, LLC, signed by Daryl Fauth, the president of Blaine County Title, Inc., which entity is the sole member of Teton County Title, LLC. By execution of such Waiver, a copy of which is attached hereto as Exhibit B, Teton County Title, LLC, consented to the immediate entry of a final order by the Director of the Department ("Director") adopting the Report without any modifications; waived its right to make a written submission or rebuttal to the Report; and waived its right to request a hearing and to seek reconsideration or appeal from the Director's final order.

CONCLUSIONS OF LAW

6. Idaho Code § 41-227(5) provides that, after expiration of "the period allowed for the receipt of written submissions or rebuttals, the Director shall fully consider and review the report, together with any written submissions or rebuttals and relevant portions of the examiner's work papers" and shall enter an order adopting the report of examination as filed or with modifications or corrections, rejecting the report and reopening the examination, or calling for an

investigatory hearing.

7. Having fully considered the Report, the Director concludes that, with regard to the

matters examined and information provided by Teton County Title, LLC, the comments, findings,

and recommendations contained in the Report are appropriate and are incorporated herein as if set

forth in full.

ORDER

NOW, THEREFORE, based on the foregoing, IT IS HEREBY ORDERED that the Report

of Exception Examination for the Period January 1, 2014 to December 31, 2018 of Teton County

Title, LLC, as of December 31, 2018, is hereby ADOPTED as filed, pursuant to Idaho Code § 41-

227(5)(a).

IT IS FURTHER ORDERED, pursuant to Idaho Code §§ 41-2710(7) and 41-227(8), that

the adopted Report is a public record and shall not be subject to the exemptions from disclosure

provided in chapter 1, title 74, Idaho Code.

IT IS FURTHER ORDERED, pursuant to Idaho Code § 41-227(6)(a), that, within thirty

(30) days of the issuance of the adopted Report, Teton County Title, LLC, shall file with the

Department's Examiner Title & Market Insurance Specialist affidavits executed by each of its

directors or, if none, its principal officers, stating under oath that they have received a copy of the

adopted Report and related orders.

IT IS SO ORDERED.

DATED and EFFECTIVE this ____ day of October, 2019.

STATE OF IDAHO

DEPARTMENT OF INSURANCE

DEAN L. CAMERON, Director

NOTIFICATION OF RIGHTS

This is a final order of the agency. Any party may file a motion for reconsideration of this final order within fourteen (14) days of the service date of this order. The agency will dispose of the motion for reconsideration within twenty-one (21) days of its receipt, or the motion will be considered denied by operation of law. See Idaho Code § 67-5246(4).

Pursuant to Idaho Code §§ 67-5270 and 67-5272, any party aggrieved by this final order or orders previously issued in this case may file a petition for judicial review in the district court of the county in which:

- i. A hearing was held;
- ii. The final agency action was taken;
- iii. The party seeking review of the order resides, or operates its principal place of business in Idaho; or
- iv. The real property or personal property that was the subject of the agency action is located.

A petition for judicial review must be filed within twenty-eight (28) days of: (a) the service date of this final order, (b) the service of an order denying motion for reconsideration, or (c) the failure within twenty-one (21) days to grant or deny a motion for reconsideration, whichever is later. See Idaho Code § 67-5273. The filing of a petition for judicial review does not itself stay the effectiveness or enforcement of the order under appeal. Idaho Code § 67-5274.

CERTIFICATE OF SERVICE

| I HEREBY CERTIFY that, on this copy of the foregoing ORDER ADOPTING DECEMBER 31, 2018, to be served upon the company of the co | REPORT OF EXCEPT | TON EXAMINATION AS OF |
|--|------------------|---|
| Teton County Title, LLC 18 N. Main Street, Ste. 300 Driggs, ID 83422 daryl@tetoncountytitle.com | | ☐ first class mail ☐ certified mail ☐ email |
| Edith L. Pacillo Lead Deputy Attorney General Idaho Department of Insurance P.O. Box 83720 Boise, ID 83720-0043 edith.pacillo@doi.idaho.gov | | ☐ first class mail ☐ certified mail ☑ email |
| | Pamela Murray | muy |



REPORT OF EXCEPTION EXAMINATION For the Period <u>January 1, 2014</u> to <u>December 31, 2018</u>

Of

TETON COUNTY TITLE, LLC.

(A title agent corporation - license #123627 – Teton County)

As of

December 31, 2018



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Boise, Idaho October 1, 2019

The Honorable Dean L. Cameron Director of the Idaho Department of Insurance 700 West State Street Boise, Idaho 83720

Sir:

Pursuant to your instructions and in conformity with Idaho Code §§ 41-219, 41-220, and 41-2713, an examination has been made of the administrative affairs, books, records and financial condition of;

Teton County Title, LLC. 18 N. Main Street, Suite #300 Driggs, Idaho 83422 License #123627 – Teton County

Hereinafter referred to as the "Agent".

The following Report of Exception Examination is respectfully submitted.

FOREWORD

This is an exception examination report of the practices and procedures of Teton County Title, LLC. an Idaho Title Agent licensed in Teton County. However, failure to identify or criticize specific products, procedures or files does not constitute approval thereof by the Idaho Department of Insurance (the Department).

The examination was conducted at the Agent's company offices at 18 N. Main Street, Suite #300 in Driggs, Idaho and at the offices of the Department located at 700 West State Street, 3rd Floor in Boise, Idaho. In performing this examination, the examiner(s) reviewed a sample of the agent's procedures, files, and documentation. Some noncompliant practices may not have been discovered during this examination. As such, this report may not fully reflect all of the procedures and practices of the Agent.

During the examination, the examiner(s) may cite violations made by the Agent. Statutory citations are as of the period under examination unless otherwise noted. The goal of the examination team was to produce an examination report that reflects agreement in content with the agent. The report indicates where agreement was not possible.

The final examination report documents consist of the examiners' report, the Agent's response, and any administrative actions based on the findings of the Idaho Department of Insurance.

PURPOSE AND SCOPE OF EXAMINATION

The purpose of this examination is to determine compliance with applicable Idaho Statutes, Idaho Department of Insurance regulations, and promulgated rules issued by the Department. In addition, examiners may have documented practices and procedures that did not appear to be in the best interest of Idaho insurance consumers.

The period covered by this examination is January 1, 2014 through December 31, 2018. Specific areas examined include operations/management, claims, advertising and marketing, title file review and escrow fiduciary account and file review.

The authority of the Idaho Department of Insurance to perform this examination includes, but is not limited to, Idaho Code §41-2710(7), which grants authority to the Idaho Department of Insurance to regular examination of the tract indexes, abstract records, and any other records to ascertain compliance with title 41, Idaho Code, and related rules, of a title agent not more than every fifth year, unless the agent otherwise requests or the director has cause to believe the same does not comply with this chapter or the rules thereunder.

HISTORY AND DESCRIPTION

Teton County Title, LLC. was organized with the Idaho Secretary of State's office on November 9, 2004 by Michael Donovan and Timothy Eagan. They were licensed with the Department and began operations on May 23, 2005. In June of 2015 the corporation was purchased by Blaine County Title, Inc. (BCT). BCT is owned by Daryl Fauth, Kathy Seal, Gary Oyen, Michael Donovan, William Rutter, Roger Crist, Jack Bariteau, Erik Doyle, Speybro, LLC, Zach Crist, Danielle Carruth and Roger Crist.

PRIOR EXAMINATION

Our examination included a review to determine if exceptions were noted and addressed in the prior August 13, 2014 examination. No exceptions were noted in that examination. No exceptions were noted as a result of this portion of the examination.

PRIOR ESCROW AUDITS

Our examination included a review to determine if exceptions were noted and addressed in the January 16, 2018 escrow audit completed by Deloitte Risk and Financial Advisory on behalf of Stewart Title Guaranty. No exceptions were noted in that audit. No exceptions were noted as a result of this portion of the examination.

SUMMARY OF FINDINGS AND RECOMMENDATIONS

I. OPERATIONS AND MANAGEMENT

The examination included a review of the agent's operations and management. The focus of this section of the examination includes review of management and control, contracting authority, surety bond, claims, and financial interests of the title entity management and ownership.

A. MANAGEMENT, CONTROL AND FINANCIAL INTERESTS IDAPA 18.05.02.006, 007 & 008

As of October 09, 2018, the Idaho Secretary of State lists BCT as managing member. The current registered agent is Daryl Fauth. No exceptions were noted as a result of this portion of the examination.

B. CONTRACTING AUTHORITY Idaho Code § 41-2710(2)

This agent has underwriting contracts with Stewart Title Guaranty and Old Republic National Title Insurance Company. The underwriting contracts require a high liability approval of \$2,000,000.00 and \$1,000,000.00 respectively. Both insurers require the agent to pay a \$5,000 deductible for loss. No exceptions were noted as a result of this portion of the examination.

C. SURETY BOND

Idaho Code §§ 41-2710(6), 2711 IDAPA 18.05.02.011.07 & 08

The Idaho Department of Insurance has on file surety bond #69910552 in the amount of \$30,000.00 issued by Western Surety Company on behalf of the agent. We confirmed during the examination that this bond is currently active. No exceptions were noted as a result of this portion of the examination.

D. CLAIMS

Idaho Code § 41-2708(1) & (2)

The agent reported one (1) claim during the examination period. It appears that there was no problem with the title plant that caused the claim, but rather an error by the escrow closing officer. No exceptions were noted as a result of this portion of the examination.

II. ADVERTISING AND MARKETING

Idaho Code § 41-2708(3) & (4) IDAPA 18.05.03

The examination included a review of the agent's marketing and sales practices. A general ledger for each year under examination for all accounts involving contributions, donations, sales expenses, travel and meal expenses, Title agent/staff function expenses, as well as samples of listing packages or property profiles were requested and received. After a cursory review of the general ledgers, samples were picked within our examination parameters. Supporting documents for the samples were requested, received, and reviewed. No exceptions were noted as a result of this portion of the examination.

III. TITLE FILE REVIEW

Idaho Code §§ 41-2702, 2708 & 2709 IDAPA 18.05.02 &18.05.03 Exhibit 1(9)

The title department is managed by Ruth Corcoran and consists of her and Daryl Fauth. This location owns its title plant. A sample of title files were reviewed within the parameters of our examination for the rates charged, the correct insured amount of the owner's and mortgagee's policies, proper countersignatures, double sales, proper use of the Standards of Liability and liens and encumbrance rules, cancellation fees, and unique kind or class of risk. No exceptions were noted as a result of this portion of the examination.

IV. ESCROW FIDUCIARY ACCOUNTS AND FILE REVIEW

The Title Agent's Escrow Department is managed by Tiera Parker and is comprised of her and Daryl Fauth.

A. <u>FIDUCIARY ACCOUNTS</u> IDAPA 18.05.02.011.04, 05 & 09

This examination included a review of the fiduciary accounts utilized during the examination period. The accounts were reviewed for correct labeling, separation from operating funds, reconciliation and negative balances. The accounts are balanced on a daily basis and reconciled on a monthly basis by Stewart Financial Services. Monthly reconciliations are reviewed by Daryl Fauth. No exceptions were noted as a result of this portion of the examination.

B. <u>ESCROW FILE REVIEW</u> Idaho Code § 41-2705(3) IDAPA 18.05.02.011 & 12

A sample of the escrow files were reviewed within the parameters of our examination for adequate written instructions conformity to the written instructions, rates charged as filed, signed settlement statements, receipt and disbursement ledgers, evidence of receipts and disbursements made, file overdrafts and business interests of escrow officers.

CONCLUSION

I certify and attest that I have examined the Title Agent's tract indexes, abstract records, as well as other records, and the operation of the Title Agent's business and other matters relevant to the affairs of the Title Agent. I further certify that I have no relationship, other than in my capacity as examiner and/or regulator, with the Title Agent or its employees and that no conflict of interest exists that would prevent me from conducting the examination. I acknowledge the assistance and cooperation of the Title Agent's employees during the examination. Based on my examination, I prepared this Examiner's Report of Exceptions (the "Report") in accordance with Idaho Code § 41-2710(7). I confirm that the findings, conclusions, and recommendations contained in this report are my own.

Respectfully submitted

James Scanlon, MCM

Examiner Title and Market Insurance Specialist

SUBSCRIBED AND SWORN to before me this

day of October, 2019.

MANDY M. ARY COMMISSION #32608 NOTARY PUBLIC STATE OF IDAHO Notary Public for Idaho

Residing at: Boise,

Commission Expires:

State of Idaho

DEPARTMENT OF INSURANCE

BRAD LITTLE Governor

700 West State Street, 3rd Floor P.O. Box 83720 Boise, Idaho 83720M0043 Phone (208)334-4250 FAX# (208)334-4398

DEAN L CAMERON Director

WAIVER

In the matter of the Report of Examinations as of December 31, 2018, of:

Teton County Title 18 N. Main Street, Suite #300 Driggs, Idaho 83422 License #123627 - Teton County

By executing this Waiver, the Agent hereby acknowledges receipt of the above-described examination report, verified as of the 2nd day of October 2019, and by this Waiver hereby consents to the immediate entry of a final order by the Director of the Department of insurance adopting said report without any modifications.

By executing this Waiver, the Company also hereby waives:

- 1. its right to examine the report for up to thirty (28) days as provided in Idaho Code section 41-2710(7),
- 2. its right to make additional written submissions or rebuttals to the report prior to entry of a final order as provided in Idaho Code section 41-2710(7) and,
- 3. any right to request a hearing under Idaho Code sections 41-227(5) and (6), 41-232(2)(b), or elsewhere in the Idaho Code, and
- 4. any right to seek reconsideration and appeal from the Director's order adopting the report as provided by section 41-227(6), Idaho Code, or elsewhere in the Idaho Code.

Teton County Title

Name (signature)